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**Waypoint Wealth Management's Zach Schmidt Earns a Top 10
Western Regional Award**

BOZEMAN, MT – December 2023 – Zach Schmidt was recently recognized as a Top 10 leader among all Northwestern Mutual advisors in the Western Region. He becomes the first financial advisor in Northwestern Mutual – Montana's history to make this list and the first to exceed \$1 Million in Premium, showcasing his team's dedication to helping their clients plan for their future.

Waypoint Wealth Management's mission is to set others on a course for financial security through a personalized approach to financial planning. To learn more, please call his office at (406) 522-4760.

About Northwestern Mutual

Northwestern Mutual has been helping people and businesses achieve financial security for more than 165 years. Through a comprehensive planning approach, Northwestern Mutual combines the expertise of its financial professionals with a personalized digital experience and industry-leading products to help its clients plan for what's most important. With more than \$558 billion of total assets being managed across the company's institutional portfolio as well as retail investment client portfolios, nearly \$35 billion in revenues, and \$2.2 trillion worth of life insurance protection in force, Northwestern Mutual delivers financial security to more than five million people with life, disability income and long-term care insurance, annuities, and brokerage and advisory services. Northwestern Mutual ranked 111 on the 2023 FORTUNE 500.

Northwestern Mutual is the marketing name for The Northwestern Mutual Life Insurance Company (NM), Milwaukee, WI (life and disability insurance, annuities, and life insurance with long-term care benefits) and its subsidiaries. Subsidiaries include **Northwestern Mutual Investment Services, LLC (NMIS)** (investment brokerage services), broker-dealer, registered investment adviser, member FINRA and SIPC; the Northwestern Mutual Wealth Management Company® (NMWMC) (investment advisory and services), federal savings bank; and Northwestern Long Term Care Insurance Company (NLTC) (long-term care insurance). **Not all Northwestern Mutual representatives are advisors. Only those representatives with "Advisor" in their title or who otherwise disclose their status as an advisor of NMWMC are credentialed as NMWMC representatives to provide investment advisory services.**

Zachary Schmidt uses Waypoint Wealth Management as a marketing name for doing business as representatives of Northwestern Mutual. Waypoint Wealth Management is not a registered investment adviser, broker-dealer, insurance agency or federal savings bank.